



BECK DANIEL

Managing Director, Development Services



CONTACT

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EDUCATION

The University of Miami School of Business Administration

M.B.A. with dual focus in Real Estate & International Business

B.A. in Business Management, Minor: Economics

EXPERIENCE

2011 - 2019

Executive Vice President
BTI Partners, Fort Lauderdale/Tampa, FL

2009 - 2011

Senior Real Estate Finance Analyst
Southstar Development Partners,
Coral Gables, FL

2009 - 2011

Assistant Project Manager, Construction Manager,
Project Engineer
The Related Group, Miami, FL

PROFILE

Beck Daniel has held senior and executive-level roles for regional and national development companies, leading oversight of finance, acquisitions, dispositions, project management, construction and design. He has acquired and developed across multiple asset types, ranging from raw land to pedestal high-rise, core to opportunistic, and market-fee simple to off-market assumption of defaulted notes. Beck has an MBA in real estate and international business from the University of Miami and is a member of ULI, CCIM, and REIC, and serves as a speaker and panelist for Bisnow.

QUALIFICATIONS

- Licensed Florida Real Estate Agent
- 2011 – 2017 Lead state of Florida in land and lot acquisitions and entitlements
- M.B.A. with 15+ years of experience in real estate analysis, finance, deal negotiation, strategic planning & organizational leadership across diverse real estate asset categories
- Named one of region's "Ten People to Watch in 2017" by the Tampa Bay Times
- Executive-level expertise acquiring, planning & managing large scale opportunities in excess of 21,000 lots/units and \$1.8 billion in sales
- Executive level experience in master-planned communities as well as infill mixed-use and MF highrise
- Regional executive in charge of P&L & business development, as well as CRE & investment activities

PROFESSIONAL DEVELOPMENT AND AFFILIATIONS

- Kahr Real Estate Group, Certificate in Excel Modeling for Real Estate Analysis, NYC (2009)
- Urban Land Institute, member, 2007 – present
- Licensed Real Estate Agent, Florida