



# DEREK MATEOS

President | CEO



## CONTACT

-  813-600-5555 x 203
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-  derek@matconconstruction.com
-  Derek Mateos

## EDUCATION

Florida State Certified General Contractor  
CGC1515481

Florida State Licensed Real Estate Broker  
BK 3035885

Florida State Licensed Home Inspector  
HI 5825

Hillsborough Community College  
Architectural design and construction technology

USF – School Of Architecture And Design  
Master’s Program

University of South Florida, Tampa, FL  
Bachelor of Arts, GIS

Naiop Certificate Of Advanced Commercial  
Real Estate Development

## EXPERIENCE

**1998 – Present**

**President & CEO Matcon Construction Services, Inc.**

Commercial Construction, Specialty Contracting and Real Estate Development

Business Operations

Oversee Departments (Marketing, Estimating, Procurement, Contract Administration, Project Management, Etc.)

Responsible for “Projects Leads” and Sales

Financial Management/Analysis

Member Of ABC, ULI, NAIOP and ICSC

## PROFILE

Derek Mateos is a graduate of the University of South Florida, a licensed general contractor in the state of Florida as well as a licensed real estate sales broker. He has been involved in the construction industry since his youth and has pursued his career in real estate development and building construction. He achieved his Florida contractor’s license in 2001 and proceeded to form Matcon Construction Services, Inc. with his father, Rudy Mateos. Matcon has flourished under his guidance and has achieved great success in the commercial construction sector, shell contracting, and construction management. It has seen many satisfied and repeat clients as a result of timely execution, cost-effective delivery, impeccable quality control and excellent customer service.

His professional career began with a position as a project manager within a real estate development group. His responsibilities included the procurement and management of the entire development process, including the architects, engineers, jurisdictional authorities, surveyors, legal counsel, general contractors, site work contractors and many others. He has been involved in many large commercial development projects – including clients such as Publix supermarkets, Walgreen’s and CVS – multi-family projects and several others. In twelve years he had managed in excess of 180 million dollars of projects and delivered them all on-time and on-budget.

He continues his involvement in the real estate sector and is determined keep Matcon clients satisfied with its pursuit of excellence. With a highly qualified staff, effective procedures and quality control, Matcon will continue to serve well into the future.

## RECOGNITION & ACCOMPLISHMENTS

- 2021 Tampa Bay Chamber Minority Business Accelerator Chair
- 2020 The Hispanic Chamber of Commerce of Tampa Bay Prestigio Hispano (Hispanic Prestige) Award
- 2020 Fast 50 Tampa Growing Companies #10
- 2019 Greater Tampa Chamber of Commerce Small Business of the Year Finalist (51–100 Employees)
- 2019 Florida Fast 100 Growing Companies #26
- 2019 Top 50 Tampa Bay Business Journal Contractors #47
- 2019 Top 25 Tampa Bay Business Minority Companies #20
- 2019 Top 500 Companies Business Observer By Revenue #335
- 2019 Top 500 Companies Business Observer By Growth #39

## COMMUNITY INVOLVEMENT

- CEO Council of Tampa Bay Diversity and Inclusion Charmain
- USF College of Arts and Sciences Dean’s Advisory Board Member
- Tampa Chamber Minority Business Accelerator Program Advisor
- ABC (American Builders and Contractors) Leader’s Panel Speaker